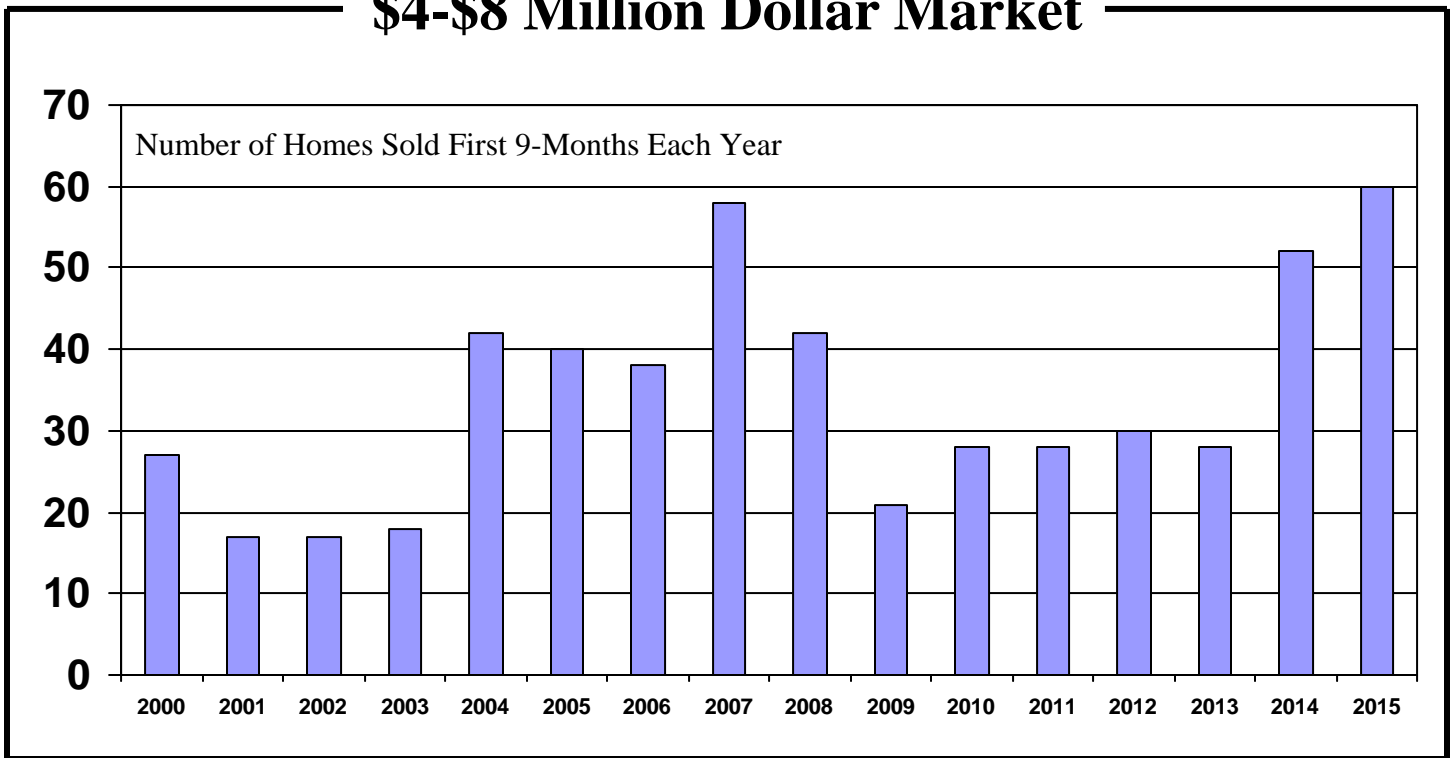


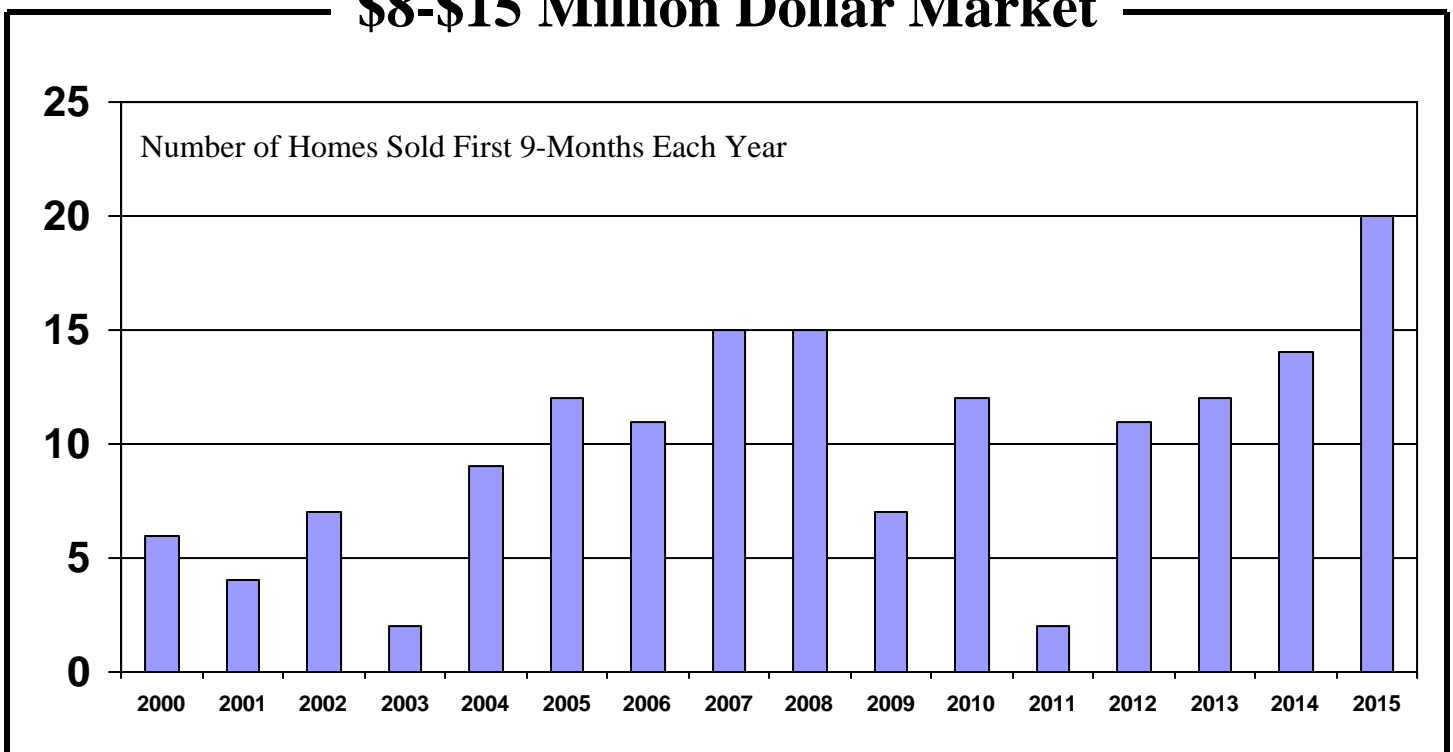
# Montecito/Santa Barbara Estate Markets

## First 9-Months 2015

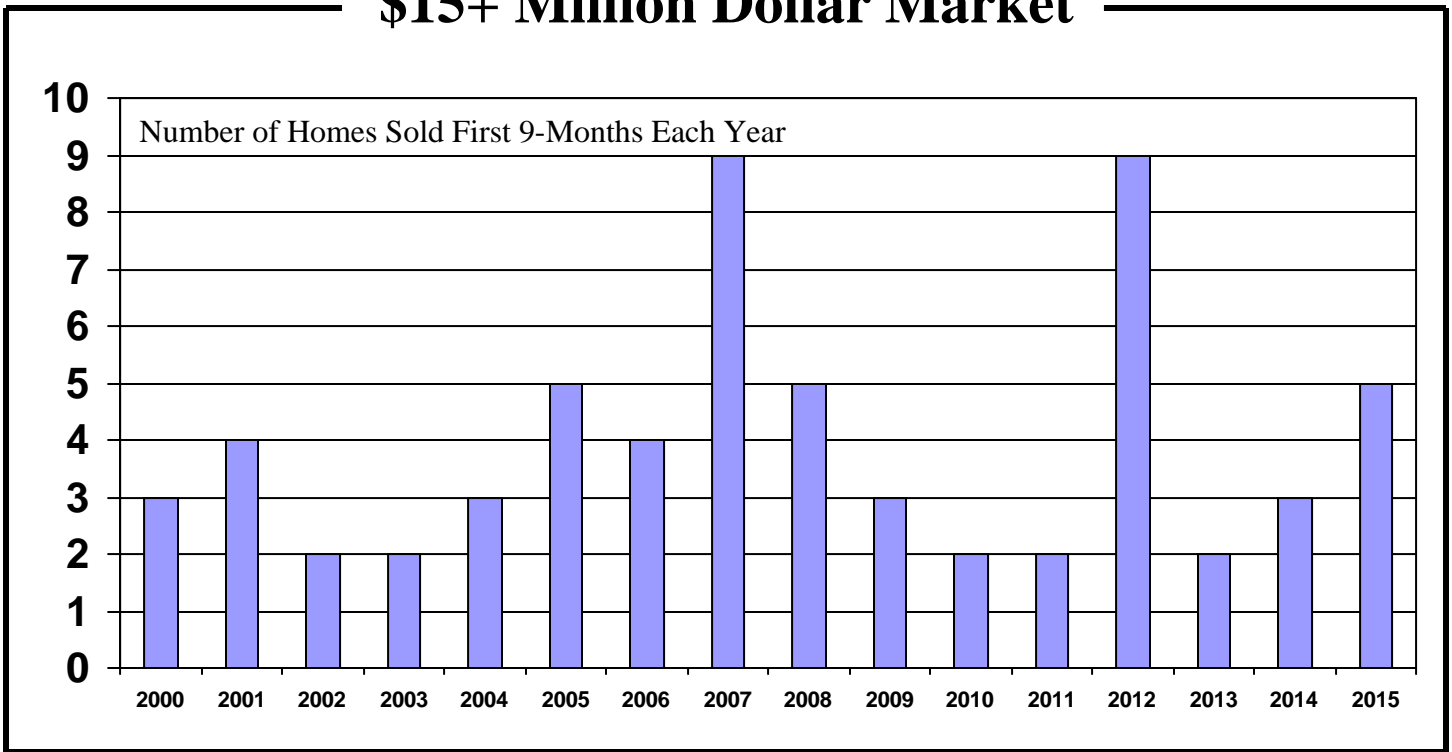
### \$4-\$8 Million Dollar Market



### \$8-\$15 Million Dollar Market



## \$15+ Million Dollar Market



## Average Sales Price to Last Asking Price

### All Homes Sold Over \$4 Million

